

# CPP ANNUAL USE OF CAPITAL SURVEY - 2010



NAME OF INSTITUTION

(Include Holding Company Where Applicable)

First Merchants Corporation

Point of Contact:	Jeff Lorentson	RSSD: (For Bank Holding Companies)	1208559
UST Sequence Number:	745	Docket Number: (For Thrift Holding Companies)	
CPP/CDCI Funds Received:	116,000,000	FDIC Certificate Number: (For Depository Institutions)	4365
CPP/CDCI Funds Repaid to Date:		Credit Union Charter Number: (For Credit Unions)	
Date Funded (first funding):	February 20, 2009	City:	Muncie
Date Repaid <sup>1</sup> :	N/A	State:	Indiana

<sup>1</sup>If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP) and Community Development Capital Initiative (CDCI). To answer that question, Treasury is seeking responses that describe generally how the CPP/CDCI investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP/CDCI investment was deployed or how many CPP/CDCI dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

**What specific ways did your institution utilize CPP/CDCI capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP/CDCI funds were outstanding).**

☒ **Increase lending or reduce lending less than otherwise would have occurred.**

Receipt of CPP capital at First Merchants Bank allowed the Bank to continue its lending programs during 2010 without any limitation or restriction. Our lenders were able to seek, approve, and close loans to credit worthy borrowers.

☒ **To the extent the funds supported increased lending, please describe the major type of loans, if possible (residential mortgage loans, commercial mortgage loans, small business loans, etc.).**

Receipt of CPP capital allowed the bank to continue its lending programs in all sectors of lending; commercial lending, consumer lending, and mortgage lending. During 2010, the Bank originated or renewed \$2.43 Billion in loans in all sectors.

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**X Increase securities purchased (ABS, MBS, etc.).**

Receipt of CPP capital and the reduction in loan demand from credit worthy borrowers allowed the bank to increase securities purchases. These were invested primarily in Municipal Bonds and Mortgage Backed Securities during 2010 with purchases totaling approximately \$507 Million.

**X Make other investments.**

Receipt of CPP capital and the reduction in loan demand from credit worthy borrowers allowed the bank to make other investments, such as CRA qualified tax anticipation securities in one of the communities that we serve.

**X Increase reserves for non-performing assets.**

Receipt of CPP capital allowed the bank to increase its reserves for non-performing assets without reducing its capital position to an unsafe level. The coverage ratio of allowance for loan losses to non-accrual loans increased from 78% at 12-31-09 to 92% at 12-31-10.

**X Reduce borrowings.**

Receipt of CPP capital allowed First Merchants Corporation to reduce its total borrowings by \$31 Million during 2010.

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☐ Increase charge-offs.

☐ Purchase another financial institution or purchase assets from another financial institution.

☒ Held as non-leveraged increase to total capital.

Receipt of CPP capital allowed First Merchants Corporation to make capital infusions into the Bank that it owns in the amount of \$8 million during 2010. That infusion of capital helps to allow the Bank continue to make lending investments into the communities it serves.

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### What actions were you able to avoid because of the capital infusion of CPP/CDCI funds?

Receipt of CPP capital allowed First Merchants to avoid retrenchment in the services it provides to the communities it serves. Without CPP capital, First Merchants Corporation would likely require its Bank to shrink its balance sheet by reducing loans outstanding in order to preserve capital.

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**What actions were you able to take that you may not have taken without the capital infusion of CPP/CDCI funds?**

Receipt of CPP capital allowed First Merchants to continue to be a full-service financial institution offering a full menu of lending and depository services to the communities that it serves.

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Please describe any other actions that you were able to undertake with the capital infusion of CPP/CDCI funds.

No actions other than those otherwise already described.